

SunTrust Banks, Inc.

From a historical standpoint, in 2006-2007, SunTrust personnel visited Aberdeen Proving Grounds (MD), Ft. Eustis (VA), Redstone Arsenal (AL) and the Defense Contracting Management Agency (VA) to assist the affected Military and Civilians moving to the Ft. Lee Region. Products mentioned were deposit accounts, mortgage loans and business loans. SAW was also part of this.

More recently in February 2011, SunTrust, at the direction of Nancy Coleman, participated in Military Saves Week where Ft. Lee Soldiers were educated on saving, home buying, consumer lending, retirement planning. Yesterday (4/7), again with Nancy's direction, participated in an educational event for incoming troops and civilians to ease their transition into the Community.

Through Nancy Coleman's efforts, which are tremendous and time consuming, there is an ongoing effort to use any and all SunTrust resources to financially educate the Military and Civilian Community of Ft. Lee. Nancy partners with various organizations on the Post, most notably Morale, Welfare and Recreation, Army Community Services and The USO, to deploy these resources. Nancy is also an Officer in a trade organization, The Association of the United States Army (AUSA), which is an organization whose mission, in part, is to keep the retired military community informed and educated on current events that affect them.

In addition to the above, we also partner with Crater Small Business Development and Army Community Services to take part in their classes for starting a business. We discuss the process of lending on the business side and general requirements and letting them know we are an SBA Lender. The SBA representatives usually follow us and talk in more detail about SBA Lending.